

Take your career to the next level with an award winning company where you can thrive.

Are you highly motivated to earn a \$100,000+ salary while doing something you love? Sun Valley Landscaping, the 2015 Greater Omaha Small Business of the Year, is growing and looking for a seasoned, landscape sales professional to design and sell residential landscapes for one of the best employers in Omaha. We are an established company, celebrating 21 years of doing business the right way. We are goal-oriented, people-focused, and we reward our top performers with great pay and opportunities to advance. Our employees love coming to work at a place that truly cares about them and offers a positive and uplifting work environment that holds people accountable & feels like family.

Specific job duties:

The Landscape Design & Sales person uses company and network generated leads to establish relationships with our client base. The job includes in-person meetings, landscape design, estimating and sales presentations. Sales people will produce high profit work and generate detailed work orders to setup our production team for success. We have a sales assistant and project manager on staff to assist in a team focused environment.

- Establishing relationships with clients to design “Landscapes For Life”.
- Profitable estimating and job planning to create effective production hand-offs.
- Selling! Proactively and professionally managing your sales pipeline over all 4 seasons.
- Assist with scheduling, troubleshooting & job closeouts so jobs get done right the first time.
- Daily communication & updates to clients, suppliers, project manager, general manager & staff.

Qualifications:

- Minimum of 10 years working in high-volume, residential sales.
- Minimum of 5 years working as a landscape designer and sales person.
- Associates degree preferred.
- Expert knowledge in horticulture and hardscape
- Ability to use computer programs, handheld devices and process paperwork.
- Excellent written and verbal communication skills. Strong ability to sell!

Benefits:

- Commission based, year-round position with no earning cap
- Top performers earn can earn \$100,000+
- Paid holidays / Paid PTO / Paid Parental & Bereavement Leave
- Health/Dental Insurance and Simple IRA
- Paid continuing education courses / seminars / certifications
- Company phone and vehicle for work
- Family discount for services and materials, half price zoo memberships
- Monthly BBQ's, numerous company outings, and fun culture

To be considered for this rewarding career opportunity, please submit a cover letter with salary expectations, resume & your definition of “making it rain” to ashly@sunvalleyomaha.com.

**LANDSCAPES
FOR LIFE**